John C. Winston Co., 1921.

Jonathan, Norton Hughes, Guide book for the Young Man About Town, Philadelphia:

You can best make an impression on her (if you make your first impression right, and continue to do so) by being honest and true. Your first impression is a lasting one; it is formed by the things that you say and do. It is as though you were placing the first stone in a foundation, and she will build upon it. If you make a bad first impression, it is difficult, if not impossible, to correct it. If you make a good first impression, she will be more likely to trust you and to give you another chance.

Purpose: The purpose of this chapter is to help the young man to make a good first impression on women. It is not intended to be a complete guide to courtship, but rather a starting point from which he can develop his own personal style.

It is important to remember that women are not the same as men. They have different needs, desires, and expectations. It is important to be aware of these differences and to adjust your behavior accordingly.

In summary, the key to making a good first impression is to be honest, true, and respectful. You should be yourself, but you should also be mindful of the needs and expectations of the woman you are trying to impress. By doing so, you will have a better chance of winning her heart.

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